

solution catalogue

360 Contact Manager

Share customer & prospect info

Contact Manager on paccini Telephone Logs Last Imported: 360 systems putting e-business to work

Welcome Richard Evans - Extension: 201 Change

Navigation: 1. New Contact, 2. Add to Group, 3. Remove from Group, 4. Send Campaign Email, 5. Generate Letter(s)

Company	Name	Phone	Mobile	Job Title
123 Company	John Smith	<Not Specified>	<Not Specified>	<Not Specified>
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Organisation
 Year: 2009, Emps: 36, Ind: IT, T/O (€M): 2000000
 App Dev: Blackberry, Lotus Domino Website, Lotus Notes, Lotus Sametime, eMail: Lotus Notes 8

Contact
 Status: Check Status
 B (€M): 500, A (€M): 100

Profile | Notes | Activities | Opportunities | Org Notes | Org Activities | Org Opportunities | Org Contacts

Date	Note	Attachments	Record Manager
21/05/2009	Some further information. Some further information. Some further information. Some further information. Some further information. Some further information. Some further information. Some further information. Some further information. Some further information.		Richard Evans
21/06/2009	Letter Campaign: 'Support Offer' / based on template: 'RE TEST'		Richard Evans

Critical information

360 Contact Manager puts the information needed to manage customers and suppliers at your fingertips.

Single source available to all

The system provides an easy to use environment that is server based, allowing users to securely access information about key contacts. The system enables users to record their own conversations, emails and planned activities so that a picture is built up around the individual and organisations you deal with.

There is functionality to create opportunities for sales or purchasing personnel so that they can track their anticipated performance.

And if you need to take the system on the road, there is inbuilt functionality that means you don't have to be constantly hooked up to a server over your network.

Features

360 Contact Manager delivers powerful automation and management tools for customer and supplier relations.

Who's who

- Account and Contact Details

Planning + Campaigns

- Account Planning
- Industry, Products, Competitors
- Schedule Activities
- Run Campaigns
- Opportunity tracking

All Communications

- Notes on Meeting
- Phone Calls
- eMails
- Letters & Fax
- Proposals

Greater Productivity

- All in one place
- Share with the team
- Works off line
- Close Opportunities

Integrate with the web

- To capture new leads



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360 Contact Manager

Share customer & supplier info

Used for

Sales Team & Marketing automation, Customer Service & Support plus management and appraisal of Suppliers.

360 Contact Manager gives businesses the upper hand with customer and supplier information. It enables you to manage people and processes effectively, so you can do better business more often.

With 360 Contact Manager you get a complete picture of the activities taking place across your organisation, which allows you to focus attention on what is really important to your business.

Frontline staff

Your people need solutions that make their jobs easier, not more complicated. 360 Contact Manager gives fast access to data online or offline and links easily to popular tools like Lotus Notes.

Managers

Managers need visibility into the activities of their team members and insight into where they stand with their targets. 360 Contact Manager provides powerful opportunity management, activity monitoring and customisation services so managers can be confident their teams are producing at their full capacity.

Technical

360 Contact Manager is a Lotus Notes solution, Optimised to run on Lotus ND6.5 and above.

About 360 Systems

360 Systems are Lotus Notes experts. We are based in the UK and have been building Web and Notes client applications since 1999. applications for Lotus Notes and web client.

